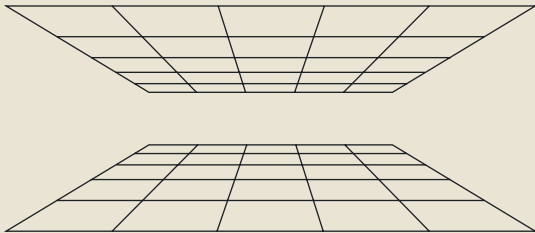Palantir

PALANTIR
TACTICAL + SECURE SOFTWARE
EST. 2003 / PALO ALTO, CA

HQ / DENVER, CO
EMPLOYEES / 3K+

Company Overview

—— <u>At Palantir</u>, we build agile solutions for data-driven operations and decision-making. Our technology serves as the connective tissue between an organization's data, its analytics capabilities, and operational execution by bringing the right data to the people who need it, allowing them to take data-driven decisions, conduct sophisticated analytics, and refine operations through feedback loops.

"Differentiated software is the means by which superior outcomes are derived. It is often the difference between success and failure."

Shon J. Manasco
↳ Palantir USG Senior Counselor

01 / <u>Day 1 Value</u> → Our platforms deliver value out of the box — in days, not years.

02 / <u>Full Stack Interoperability</u> → Palantir meets you where you are, automatically connecting with and enhancing your existing data systems. We believe that interoperability is agility.

03 / <u>Multi-Layered Security and Data Privacy</u> → Palantir is deployed with a zero-trust, fine-grained security model. Our vetted approach to security enables command and control, and collaboration across existing data systems —instead of inhibiting it.

04 / <u>Capability for Mission Operations</u> → We iterate with partners to provide strong connective tissue between data and mission execution.

05 / <u>Decision Advantage Across Your Organization</u> → Our technology is designed to bring intelligence to your entire enterprise, and to the core of the decisions and operations that matter most.

With Palantir, U.S. and Allied forces can rapidly turn mountains of disconnected data into actionable intelligence, and plans of action. We have a proud tradition of providing cutting-edge technology to the United States Armed Forces and its allies. We got our start in the intelligence and defense space in 2003, assisting the United States in counter-terrorism investigations and operations; today, agencies across the DoD use Palantir to address some of the most difficult data and integration challenges and <u>deliver meaningful outcomes on accelerated timelines</u>.

—— We develop partnerships with organizations, working together to help them realize the value in their data. We believe that the most effective transformation starts with humans, and our approach is built around empowering them. Together with our customers, we seek out the most important problems, find the people responsible for solving them, and arm them with our technology——the results speak for themselves.

SUCCESS

U.S. & Allied Governments / U.S. Army / U.S. Air Force / U.S. Space Force / SOCOM / U.S. Dept. of State / USDI / IC / Royal Navy /

OUTCOMES

01 / Enable military forces to interact with data from all sensors and sources through a single point of access.

02 / Power demand forecasting to ensure assets are in the right place, at the right time.

03 / Evaluate force attrition for proactive recruitment, training, and retention decision-making.

04 / Share deployed service members' environment, closing the gap between the Pentagon and operations on the ground.

05 / Optimize the prioritization and remediation of known cyber vulnerabilities and ensure the defense and functionality of critical networks.

06 / Gain insights from across the entire equipment fleet down to the individual component level.

07 / Bring together budget, financial, and contracting data to identify under-and over-spend and reallocate funds to urgent priorities.

08 / Push Command & Control capabilities to the tactical edge, in disconnected and low-bandwidth environments.

09 / Field a comprehensive picture of personnel readiness from organizational aggregate to individual role.

10 / Increase data sharing and advancing concepts such as Joint All-Domain Command and Control.

The Palantir Platform provides security across mission continuum. We are compliant with CNSSI 1253, ICD 503, and NIST SP 800 53 and has been accredited many times at the IL2, IL5 and TS/SCI levels.